## LUXHABITAT

## LUXHABITAT HOSTS LONDON INSIGHTS EVENT FOR CLIENTS

**DUBAI, 21ST DEC 2015** 



LUXHABITAT launched its new portfolio of London properties featuring homes in 11 prime areas of London; ranging from Knightsbridge to South Kensington. In order to provide market insights to our clients, we invited a series of industry professionals to help manage their investments in London at the Berkeley Group office in Downtown Dubai. Luxhabitat has partnered with the Berkeley Group, one of the leading luxury developers in and around London to sell exemplary luxury properties to our exclusive clientele.

The Christmas breakfast themed event involved offering a London market update and overview, a financial presentation, along with solid tax advice. The insights were well received by our clients as they were given an introduction to our brand new developments featuring the iconic One Tower Bridge development; a trophy investment opportunity as it is the only development in London that offers a direct view of the London bridge. Other developments discussed including 375 Kensington High Street, Kensington Row and 190 Strand.

The focus of the agenda was how to effectively utilise London as a safe haven for investment as a UAE Resident. The financing aspects of the presentation involved sourcing equity from investments in Dubai so that they can be invested in a London property.

Our new Head of Luxury London Sales, Zeyad Al Saffar spearheaded the event. Zeyad has over 4 years of experience selling luxury property in London and sought the opportunity to capitalise on the GCC market. At his previous company, Zeyad built a diversified portfolio in lettings, sales & luxury investment properties predominantly within the Westminster and surrounding areas. During his tenure there, he developed exceptional working relationships with high-net worth clients and gained significant experience dealing with clients from the GCC.

LUXHABITAT 1

The Luxhabitat London Insights sessions are held once a quarter in order to offer our clients the best investment advise in the newest upcoming developments with updated tax regulations, financing options and terms of purchasing, investing and managing their London property portfolio.

## About LUXHABITAT

LUXHABITAT is Dubai's only high-end real estate company focused on marketing, selling and designing the most important real estate properties in the region. The company is focused on properties above AED5M and in 2014 had an average property transaction of AED14M. The company is focused in sourcing the best quality properties in premium residential areas such as Emirates Hills, Palm Jumeirah, Al Barari, Jumeirah Islands, Jumeirah Golf Estates, Meadows, Lakes and Arabian Ranches; and also, the best apartments and penthouses in upscale buildings such as Le Reve, Index Tower, Six Towers, Burj Khalifa, The Address Hotels, among others. For more information, visit its award-winning website at www.luxhabitat.ae

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LUXHABITAT 2